

(Please write your Exam Roll No.)

Exam Roll No. ....

**END TERM EXAMINATION**

FIRST SEMESTER [BCOM] Nov.-Dec. 2018

Paper Code: BCOM-101

Subject: Management Process &  
Organizational Behaviour

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions including Q.no.1 which is compulsory.

- Q1 Write short notes on **any three** of the following:- (5x3=15)
- Coordination as essence of management
  - Types of Plans
  - Herzberg's Theory of Motivation
  - Johari Window
  - Lewin's concept of change management
- Q2 Explain the principles of an organization. How 'Delegation' and 'Decentralization' are different from each other and how do they contribute to the effectiveness of the organization? (15)
- Q3 How contingency approach has helped in development of contemporary management thought? Explain with suitable example. (15)
- Q4 What are different leadership styles? How traits of a leader determines the particular leadership style? (15)
- Q5 Explain the process of perception. What types of perceptual errors can create problems in organizations? (15)
- Q6 Explain the various stages of group development. How are they different from the stages of team development? (15)
- Q7 What types of conflicts can arise in an organization? What are the various techniques through which we can resolve these conflicts? (15)

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