

(Please write your Exam Roll No.)

Exam Roll No. 01990288822

END TERM EXAMINATION

FIRST SEMESTER [B.COM] FEBRUARY 2023

Paper Code: BCOM-107

Subject: Management Processes and Organizational Behavior

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q. No.1 which is compulsory.

- Q1 Answer **any five** from the following:- (3x5=15)
- (a) Decentralization
 - (b) Different types of needs as per Maslow's need hierarchy theory
 - (c) Sources of conflict
 - (d) Role of staff authorities in Line and staff organization structure
 - (e) Work study
 - (f) Unity of command
 - (g) Emotional Intelligence
 - (h) Management by Objectives
- Q2 How perception helps in understanding human behavior? What kind of errors may take place in perception building? (15)
- Q3 "Planning is a systematic and step by step process. Justify this statement and also explain the various types of plans. (15)
- Q4 Critically explain the various theories of motivation. (15)
- Q5 (a) Determinants of Personality. (7.5)
(b) Functional Organizational Structure. (7.5)
- Q6 (a) Various dimensions of emotional intelligence. (10)
(b) Short note on Business Process re-engineering. (5)
- Q7 Discuss the evolution of management with its implications to the modern organizations. (15)
- Q8 Explain in details the various theories of leadership and its application to the millennial corporate leaders. (15)
