

Ref.No.:- IITM(JP)-IPU/Notice/2024/1717

Date: 13/06/2024

Notice No. :1717

**Drive with Aditya Birla SunLife Insurance for BBA, BCA & B.Com(H) (2021-24) batch on
14th June, 2024**

Aditya Birla SunLife Insurance intends to conduct placement drive in their office at Community Center, Block-B, Janakpuri, New Delhi for final BBA, BCA & B.Com(H) final year students.

Job Profile: Executive Relationship Manager / Deputy Customer Relationship Manager .

Job Role:

1. The candidate will be selling life insurance of Aditya Birla, meeting clients face to face on daily basis.
2. The candidate responsible to work and convert the leads given by their managers and also generate leads and take it to closure by working along with Aditya Birla Capital Operation and Sales backend team.
3. Responsible to achieve the sales target set by the company.
4. The Candidate will be assigned or tagged with the Aditya Birla Capital Branch and he need to sell the Insurance of Birla Sun life Insurance to the existing or ex-customers.
5. Relationship management with stake holders.
6. Maintain persistence for the policies procured to overall achieve the profitability of the team.

Compensation:

3 Lakh / Annum.

Selection/Interview Process:

- Pre-Placement talk.
- F2F Interview.


Sudhir Sharma
Training & Placement Officer


Prof. (Dr.) Monika Kulshreshtha
Director

CC: 1. Students Notice Board
2. Institute's Website
3. Notice File