

Ref.No.:- IITM(JP)-IPU/Notice/2024/1689

Date: 08/04/2024

Notice No. :1689

Virtual Placement Drive with Planet Spark for BBA,BCA,Bcom(H)

Planet Spark intends to conduct Virtual campus drive for BBA,BCA, B.Com.(H) final year students.

Profile : Business Development Counsellor

Jobrole :

1. Inviting parents or the adult learner to a video counseling session .
2. Conducting a detailed video counseling session with the decion makers and taking them closer to their decision to purchase.
3. Looking at the entire sales lifecycle, starting from engaging with parentstill that conversation i.e. enrolment in program.

Selection Process:

Presentation: We will begin with a PPT session.

Round 1: Extempore (Communication check round).

Round 2: Video Assessment.

Round 3: Personal Interview.

Compensation:

For all the programs :For Domestic

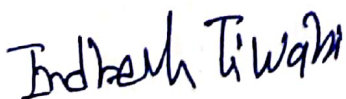
During 1-month training – INR 21,428 per month (fixed) + incentives

After training – INR 6.5 LPA (4.1 LPA Fixed + 2.4 LPA Variable)

For all the programs : For International

During 1-month training – INR 21,428 per month (fixed) + incentives

After training – INR 7.5 LPA (4.9 LPA Fixed + 2.6 LPA Variable)



Indresh Tiwari
Manager- Training & Placements



Prof. (Dr.) Monika Kulshreshtha
Director

- CC: 1. Students Notice Board
2. Institute's Website
3. Notice File