

(Please write your Exam Roll No.)

Exam Roll No. 01600382819

END TERM EXAMINATION

FIRST SEMESTER [B.COM (HONS.)] NOVEMBER - DECEMBER 2019

Paper Code: BCOM 101

Subject: Management Process & Organizational Behaviour

Time : 3 Hours

Maximum Marks : 75

Note: Attempt any five questions including Q. No. 7 which is compulsory.

- Q1. How do you feel about having a manager's responsibility in today's world characterized by uncertainty, ambiguity, and sudden changes or threats from the environment? Describe some skills and qualities that are important to managers under these conditions. (15)
- Q2. If you were a top manager of a medium sized real estate sales agency, would you use MBO? If, so given examples of goals you might set for managers and sales agents. (15)
- Q3. Briefly explain various models of organizational behaviour? (15)
- Q4. How do McGregor's theory X and theory Y of Human behaviour help motivation of employees? Do you think an integrated approach and amalgamation of these theories may be more effective in our country? (15)
- Q5. Discuss in brief various Traditional and Modern Control techniques. (15)
- Q6. a) Explain any two techniques of over-coming resistance to change. (7.5)
b) What is organizational culture? How are conflicts handled in organizations? (7.5)
- Q7. Write short notes on **any three** of the following: (5x3=15)
a) Stages of Group development
b) Transactional Analysis
c) Classical conditioning theory of learning
d) Tannenbaum & Schmidt model of leadership
e) Span of control

Efficient
easy

Need Super
X Job.
Reluctant to work.

P

24
48
18
33

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Exam Roll No. 01490388519

END TERM EXAMINATION

FIRST SEMESTER [B.COM (HONS)] NOVEMBER-DECEMBER- 2019

Paper Code: B.COM-103

Subject: Financial Accounting

Time : 3 Hours

Maximum Marks : 75

Note: Attempt any five questions. All question carry equal marks.

- Q1 What is meant by the term, 'Generally Accepted Accounting Principles'? Explain the meaning and significance of the following:
- The Going concern principle
 - Convention of consistency
 - Matching Principle

- Q2 Enter the following transactions in the appropriate type of the cash books, and post the same to the relevant ledger accounts:

| 2019 | |
|---------|---|
| July 01 | Started business with an investment of Rs.9,000 |
| July 02 | Deposited in Bank of India, Rs. 7,000 |
| July 04 | Acquired a building by issuing a cheque of Rs. 5,000 |
| July 10 | Paid the bill of the furniture by cheque Rs. 1,000 |
| July 15 | Purchased Rs.800 of merchandise by cheque |
| July 18 | Withdrew Rs. 100 from the bank. |
| July 20 | Sold merchandise for Rs. 1,200 |
| July 22 | Deposited Rs. 2,000 into the bank |
| July 25 | Bought Rs. 1,000 merchandise |
| July 26 | Sold Rs. 1,500 merchandise by crossed cheque |
| July 27 | Paid Rs. 100 by cheque as the premium insuring building against fire. |
| July 28 | Paid freight Rs. 50 |
| July 30 | Withdrew from bank for personal use Rs. 500 |
| July 31 | Cleared electricity bill Rs. 90 |
| July 31 | Paid to Mahesh Rs. 1,080 in full satisfaction by cheque. We owed to Mahesh Rs. 1,100 for goods purchased. |
| July 31 | Received from Suresh a cheque for Rs. 1,480 in full satisfaction of the debt of Rs. 1,510. |

- Q3 The following are the extracts from the Trial Balance of a firm.

| Trial Balance | | | |
|------------------------|-------------------------|-----------|-----------|
| As on 31 December 2018 | | | |
| Date | Particulars | Dr. (Rs.) | Cr. (Rs.) |
| | Sundry Debtors | 50,000 | |
| | Provision for bad Debts | | 5,000 |
| | Provision for Discount | | 2,000 |
| | Bad Debts | 3,000 | |
| | Discount | 1,000 | |

Additional Information:

- Additional Bad Debts Rs. 1,000
- Additional Discount Rs. 500
- Create a provision for bad debts @10% on debtors.
- Create a provision for discount @5% on debtors.

Pass the necessary journal entries, prepare Provision for Bad Debts Account and Provision for Discount on Debtors Account and show how the different items will appear in the Firm's

Bcom-103

Final Accounts.

- Q4 ✓ A second-hand machinery was purchased on 1st January, 2015 for Rs. 6,000 and Rs. 4,000 were spent on its repairs and erection immediately. On 1st July 2016, another machinery was purchased for Rs. 26,000 and on 1st July, 2016, another machinery was purchased for Rs. 30,000. On the same date another machine was purchased for Rs. 25,000. On 1st July, 2018 the second machinery was also sold off and it fetched Rs. 23,000.
- Depreciation was provided on machinery at the rate of 10% on the original cost annually on 31st December. In 2017, the method of providing depreciation was change to the written down (diminishing value) method, the rate of depreciation being 15%.
- You are required to prepare machinery account for all calendar years mentioned above.
- Q5 a) What do you understand by a Provision? How is it different from Reserve?
b) Give the classification of different type of Reserves.
- Q6 ✓ X Ltd. Issued 60,000 shares of Rs. 10 each at a premium of 20% payable as follows:
On Application Rs. 5 (including premium); On Allotment Rs. 3; and On First and Final Call Rs. 4.
The company received applications for 75,000 shares and allotment was made as follows:
- List I Applicants for 40,000 shares were allotted in full.
List II Applicants for 25,000 shares were allotted 20,000 shares.
List III Applicants for 10,000 shares were allotted Nil shares.
- A shareholder to whom 200 shares were allotted under list I paid full amount due on shares along with allotment money. Another shareholder holding 600 shares failed to pay the amount due on call. His shares were forfeited and 500 of these shares were subsequently re-issued as fully paid @Rs. 11 per share.
- Expenses of issue came to Rs. 20,000 which were fully written off against securities premium a/c.
Pass journal entries and give balance sheet of the company.
- Q7 On 1st April, 2011 Appolo Ltd. Issued 2,000, 12% Debentures of Rs. 100 each repayable at par at the end of three years. It has been decided to set up a 'Sinking Fund' For the purpose of their redemption. The investments are expected to earn interest of 4% p.a. The Sinking Fund Table show that Rs. 0.320348 invested each year amounts to Rs. 1 @4% p.a. in three years.
- Investments were sold at par on 31st March 2014 and the Debentures were paid off. Pass Journal entries and prepare necessary accounts. Entries relating to interest on debentures may be ignored.
- Q8 What is a Stock exchange? What functions does it perform? Why do you think that surveillance of stock exchanges is required by the regulator?

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END TERM EXAMINATION

FIRST SEMESTER [B.COM(HONS.)] NOVEMBER -DECEMBER 2019

Paper Code: BCOM 105

Subject: Microeconomics
(Batch: 2017 onwards)

Time : 3 Hours

Maximum Marks :75

Note: Attempt all questions as directed. Internal choice is indicated.

Q1. Write short notes on **any five**: (5x5=25)

- ~~a)~~ Law of diminishing marginal utility.
- ~~b)~~ Production function
- ~~c)~~ Price elasticity of demand
- ~~d)~~ Fixed Cost Vs Variable Cost
- ~~e)~~ Opportunity Cost
- ~~f)~~ Substitution effect and income effect

Q2. With the help of diagrams, distinguish between an increase in the demand for a good and an increase in the quantity demanded. With the help of calculus, show the relationship between Average Revenue (AR), Marginal Revenue (MR) and price elasticity of demand. (12.5)

OR

Given the two demand schedules below, use the total expenditure method to determine whether the associated demand curves are elastic or inelastic.

| Price(Rs) | 6 | 5 | 4 | 3 | 2 | 1 |
|----------------|-----|-----|-----|-----|-----|------|
| Q _x | 100 | 110 | 120 | 150 | 200 | 300 |
| Q _z | 100 | 150 | 225 | 325 | 500 | 1100 |

Q3. If $TC = (50+Q) (90+Q)$ where TC=Total Cost, Q=Units of goods produced, find TFC, AFC, TVC, AVC, AC and MC. Derive the long run supply curve for an increasing cost industry. (12.5)

OR

A firm should shut down if the price of the product is less than the average economic cost of production at the profit maximizing output. Explain with the help of diagrams.

Q4. Diagrammatically show and explain a firm's equilibrium with the help of isoquants and iso-cost line. Explain the concept of Marginal Rate of Substitution. (12.5)

OR

Distinguish between economies of scale and returns to scale. Explain the concepts of cost-output elasticity, E_c , as a measure of economies of scale. What is learning curve? How is learning curve different from economies of scale?

Q5. "The long run equilibrium of a competitive industry occurs when firms are earning zero profits". Elaborate. (12.5)

OR

Assume a firm has the following revenue and total cost functions;

$$TR = 320Q - 2Q^2$$

$$TC = 1800 + 50Q + 3Q^2$$

Determine:

The level of output at which the firm will be maximizing profits;

The level of output at which total revenue will be maximum.

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END TERM EXAMINATION

FIRST SEMESTER [B.COM(HONS.)] NOVEMBER-DECEMBER 2019

Paper Code: BCOM-107

Subject: Business Communication

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions. All questions carry equal marks.

- Q1 ✗ "What are the fundamentals of Communication? Explain the relevance of 7Cs guiding the communication principles. (15)
- Q2 Discuss the idea of global world and the impact of globalization on organizational multicultural communication. (15)
- Q3 Enlist and explain various ethical and legal issues involved in Business Communication. (15)
- Q4 ↗ Discuss the importance of listening in the communication process and differentiate between hearing and listening. (15)
- Q5 ↗ What are the various barriers to effective communication? Suggest suitable ways to overcome these barriers. (15)
- Q6 ✗ Differentiate between the following:- (15)
(a) Notice and Officer Order
(b) Agenda and Minutes of the meeting
- Q7 ✗ Write a letter to the head of your institution to request him to streamline the campus placement in the larger insert of students of your programme. (15)

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Exam Roll No. 01690382819.

END TERM EXAMINATION

FIRST SEMESTER [B.COM] NOVEMBER - DECEMBER 2019

Paper Code: BCOM 109

Subject: Computer Applications

Time : 3 Hours

Maximum Marks : 75

Note: Attempt any five questions.

- Q1. a) Explain the basic configuration of a computer. ^{AD} (5)
b) Explain how CPU executes the instruction from RAM. (5)
c) Which are volatile and non volatile memories in computer? What type of data these memories contain? (5)
- Q2. a) How is data stored and retrieved from optical disk? Differentiate between hard disk and optical disk. (8)
b) Discuss the applications of super computer and server. (7)
- Q3. a) Explain whether following is a system software or application software. Justify your answer.
(i) Operating system (ii) MS Excel (iii) DBMS (iv) Compiler (10)
b) Explain the working of time sharing operating system. Which type of scheduling it uses? (5)
- Q4. a) Discuss the characteristics of high level languages? Which is the language for which no translator is required? Justify your answer. (8)
b) Explain the booting procedure of a computer. What are the common reasons of booting failure? (7)
- Q5. a) Explain the process management and memory management functions of operating system. (6)
b) Differentiate between: (3x3=9)
i) C drive and D drive
ii) Directory and File
iii) Wired media and Wireless media
- Q6. a) You are the network administrator of an organization. You want to network 20 computers. Which network topology and network device(s) you will use? Justify your answer. [✓] (9)
b) Explain the functions of presentation layer, transport layer and data link of OSI model. (6)
- Q7. a) What are the advantages of creating intranet in the organizations? (4) [✓]
b) Discuss how IT is helping railways to manage their systems. (6) ^{eff. dr}
c) What are the security threats in online banking? (5) ^{→ Com in ag. Secured}
- Q8. Write note on the following: (5x3=15)
a) Input and Output devices
b) Graphs and Charts in MS excel
c) Networking protocols

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